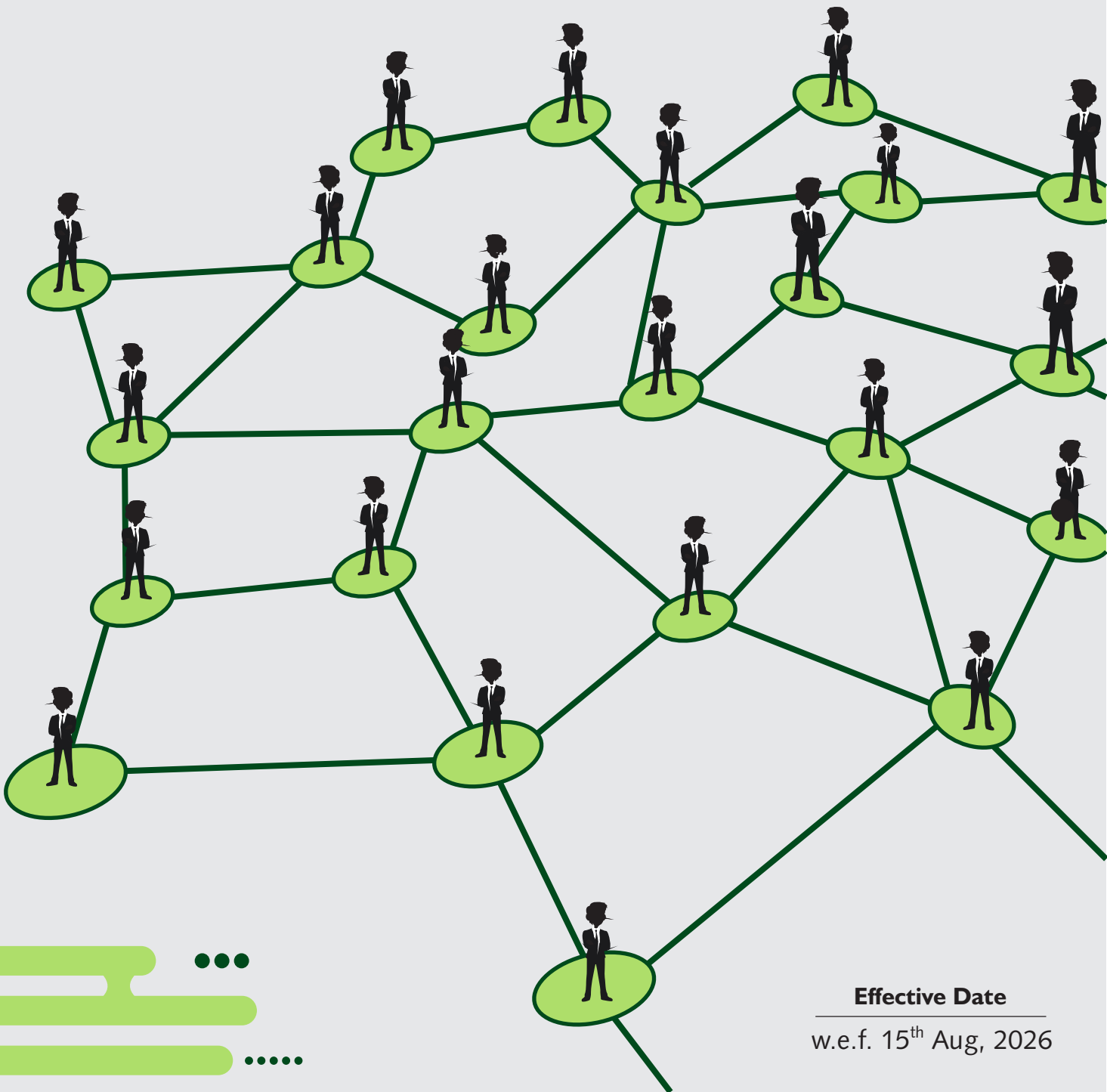




UNITVATM



Effective Date
w.e.f. 15th Aug, 2026



**TAKE SMALL
STEP EVERY DAY**



UNITVA BUSINESS PLAN

7 Ways To Earn :

1) Retail Profit - Upto 30%

2) Customer Referral Bonus - 25%

3) Direct Referral Bonus - 5%

4) Sales Matching Bonus - 5%

5) Performance Bonus - 25%

6) Business Development Bonus - 5%

7) Leadership Bonus - 3%

Note: Nomination Facility is available



1) Retail Profit - Upto 30%

Computation :

MRP - Distributor Price = Retail Profit

Example :

Terra Matrix 250 gm.

₹ 1,350 - ₹ 945 = ₹ 405



Retailer

2) Customer Referral Bonus - 25%

Qualification :

The Distributor ID should be Pro Retailer or above with completed KYC.

Computation :

Suppose a product's MRP is ₹ 1,000 and the Distributor Price (DP) is ₹ 750, generating 450 BV. When an Independent Distributor's customer purchases this product, the Independent Distributor receives 450 BV as Self Purchase BV and earns 25% of 450 BV = ₹ 112.5 as Customer Referral Bonus



Independent
Distributor

Note :

- This income is computed on business cycle basis.
- 4 business cycle every month: 1st to 7th, 8th to 14th, 15th to 21st & 22nd to month end.
- Actual business is calculated, after deducting return products business volume.
- All pay-outs are generated & paid post return window period is complete.

3) Direct Referral Bonus - 5%

Qualification :

The Distributor ID should be Pro Retailer or above with completed KYC.

Computation :

An Independent Distributor "U" has sponsored 3 Independent Distributor under his / her network: "A", "B" & "C".

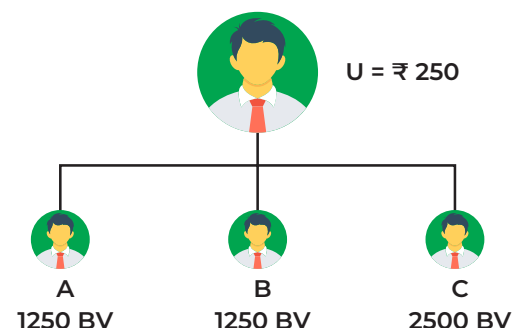
3 sponsored Independent Distributors purchased products of 1250 BV, 1250 BV & 2500 BV respectively. Then, Direct Referral Bonus for U will be calculated as:

A (1250 BV) = 1250 BV x 5% = ₹ 62.5

B (1250 BV) = 1250 BV x 5% = ₹ 62.5

C (2500 BV) = 2500 BV x 5% = ₹ 125

Total Direct Referral Bonus = ₹ 250



Note :

- This income is computed on business cycle basis.
- 4 business cycle every month: 1st to 7th, 8th to 14th, 15th to 21st & 22nd to month end.
- Actual business is calculated, after deducting return products business volume.
- All pay-outs are generated & paid post return window period is complete.

4) Sales Matching Bonus - 5%



Qualification :

The Distributor ID should be Star Rank or above with completed KYC.

Computation :

Distributors are remunerated on the matched BV between the Power Team and the Weaker Team. When both teams generate equal business volume, that portion qualifies for payout as the Sales Matching Bonus.

Independent Distributors earn 5% of the matched BV from the Weaker Team

For Example:

An Independent Distributor generate sales of 1250 BV in Power team and sales of 1250 BV in Right Team, it makes him / her eligible to earn 5% of matching BV as Sales Matching Bonus.

	POWER TEAM	WEAKER TEAM	
Week 1	1250 BV	1250 BV	5% of Matched BV
Matched BV	1250 BV	1250 BV	1250 BV x 5% = ₹ 62.5
Balance BV	O BV	O BV	
Week 2	2750 BV	2500 BV	
Total BV	2750 BV	2500 BV	5% of Matched BV
Matched BV	2500 BV	2500 BV	2500 BV x 5% = ₹ 125
Balance BV	250 BV	O BV	

Capping Limit : ₹ 2,00,000 / Business cycle

LEADERSHIP RANK ADVANCEMENT						
Free Sign up as an Independent Distributor						
Level 1: Retailer Retail our Products: 1250 BV				Level 2: Pro Retailer Build your Business Organization		
Sr NO.	BUSINESS MATCHING	DIRECT TEAM	QUALIFIED TEAMS	MONTHLY REPURCHASE	POWER CARRY FORWARD	LEADERSHIP RANKS
1	2,500 BV	2 teams		300 BV	1,00,000 BV	Star
2	Next 10,000 BV	2 teams		300 BV	2,00,000 BV	Executive
3	Next 25,000 BV	2 teams		300 BV	4,00,000 BV	Sr. Executive
4	Next 62,500 BV	2 teams		300 BV	6,00,000 BV	Royal Executive
5	Next 1,25,000 BV	2 teams		300 BV	8,00,000 BV	Silver
6	Next 2,50,000 BV	2 teams		500 BV	10,00,000 BV	Gold
7	Next 6,25,000, BV	2 teams		500 BV	20,00,000 BV	Pearl
8	Next 12,50,000 BV	2 teams		500 BV	30,00,000 BV	Platinum
9	Next 25,00,000 BV	2 teams		500 BV	40,00,000 BV	Sapphire
10	Next 62,50,000 BV	2 teams		500 BV	50,00,000 BV	Emerald
11	Next 1,25,00,000 BV	2 teams	1 Platinum & 1 Silver	700 BV	60,00,000 BV	Diamond

Note :

- This income is computed on business cycle basis.
- 4 business cycle every month: 1st to 7th, 8th to 14th, 15th to 21st & 22nd to month end.
- Actual business is calculated, after deducting return products business volume.
- All pay-outs are generated & paid post return window period is complete.
- To earn sales matching bonus, Independent Distributors must have 2 personally enrolled teams.
- Matching BV beyond cap limit will be flushed-out from both the team. Unmatched BV will be carried forward to the next business cycle as per Leadership Rank wise carried forward limits defined by the company.

5) Performance Bonus - (25% of the Monthly BV Turnover)

Qualification :

- Independent Distributor must achieve the Leadership Rank of Sr. Executive and above.
- Independent Distributor must have a minimum business matching of 20,000 BV every month.

Computation :

$$\text{Performance Bonus} = \left(\frac{25\% \text{ of Company's monthly BV Turnover}}{\text{Sum of Matched BV of all Performance Bonus Qualifiers}} \right) \times \text{Your Matching BV}$$

For Example:

Company business = 10,00,000 BV.

25% of BV Turnover = 2,50,000

Independent Distributor "A" has achieved the rank of Sr. Executive and has achieved a business matching of 30,000 BV in a month. Now he is eligible to earn Performance Bonus for the month.

Total matching business achieved by all the Performance Bonus achievers = 5,00,000 BV

$$\text{Formula} = \left(\frac{25\% \text{ of Company's monthly BV Turnover}}{\text{Sum of Matched BV of all Performance Bonus Qualifiers}} \right) \times \text{Your Matching BV}$$

$$\text{Performance Bonus for "A"} = \left(\frac{2,50,000 \text{ BV}}{5,00,000 \text{ BV}} \right) \times 30,000 \text{ BV} = ₹ 15,000$$

Note :

- This income is computed on monthly basis.
- Actual business is calculated, after deducting return products business volume.
- All pay-outs are generated & paid post return window period is complete

6) Business Development Bonus - (5% of the Monthly BV Turnover)

Qualification :

- Independent Distributor must achieve the Leadership Rank of Pearl and above.
- Independent Distributor must have a minimum business matching of 2,00,000 BV every month.

Computation :

$$\text{Business Development Bonus} = \left(\frac{5\% \text{ of Company's monthly BV Turnover}}{\text{Sum of Matched BV of all Business Development Bonus Qualifiers}} \right) \times \text{Your Matching BV}$$

For Example:

Company business = 1,00,00,000 BV.

5% of BV Turnover = 5,00,000

Independent Distributor "A" has achieved the rank of Pearl and has achieved a business matching of 4,00,000 BV in a month. Now he is eligible to earn Business Development Bonus for the month.

Total matching business achieved by all the Business Development Bonus achievers = 50,00,000 BV

$$\text{Formula} = \left(\frac{5\% \text{ of Company's monthly BV Turnover}}{\text{Sum of Matched BV of all Business Development Bonus Qualifiers}} \right) \times \text{Your Matching BV}$$

$$\text{Business Development Bonus for "A"} = \left(\frac{5,00,000 \text{ BV}}{50,00,000 \text{ BV}} \right) \times 4,00,000 \text{ BV} = ₹ 40,000$$

Note :

- This income is computed on monthly basis.
- Actual business is calculated, after deducting return products business volume.
- All pay-outs are generated & paid post return window period is complete

7) Leadership Bonus - (3% of the Monthly BV Turnover)

Qualification :

- Independent Distributor must achieve the Leadership Rank of Diamond.
- Independent Distributor must have a minimum business matching of 10,00,000 BV every month.

Computation :

$$\text{Leadership Bonus} = \left(\frac{\text{3\% of Company's monthly BV Turnover}}{\text{Sum of Matched BV of all Leadership Bonus Qualifiers}} \right) \times \text{Your Matching BV}$$

For Example:

Company business = 10,00,00,000 BV.

3% of BV Turnover = 30,00,000

Independent Distributor "A" has achieved the rank of Diamond and has achieved a business matching of 30,00,000 BV in a month. Now he is eligible to earn Leadership Bonus for the month.

Total matching business achieved by all the Leadership Bonus achievers = 80,00,000 BV

$$\text{Formula} = \left(\frac{\text{3\% of Company's monthly BV Turnover}}{\text{Sum of Matched BV of all Leadership Bonus Qualifiers}} \right) \times \text{Your Matching BV}$$

$$\text{Leadership Bonus for "A"} = \left(\frac{30,00,000 \text{ BV}}{80,00,000 \text{ BV}} \right) \times 30,00,000 \text{ BV} = ₹ 11,25,000$$

Note :

- This income is computed on monthly basis.
- Actual business is calculated, after deducting return products business volume.
- All pay-outs are generated & paid post return window period is complete



Glossary

- **UNITVA** – Refers to TVA Trade Links LLP, the company offering direct selling opportunities and products.
- **Compensation Plan Access** – For the most up-to-date version of the UNITVA Business Plan, visit www.unitva.com.
- **Customer Registration** – Registration as a customer is completely free. UNITVA does not charge any registration or enrolment fees.
- **Income Calculations** – All earnings and income calculations are executed exclusively through our official software systems.
- **Tax Deductions** – All incomes and rewards are subject to statutory tax deductions in accordance with applicable government laws.
- **Illustrative Purposes** – Examples and illustrations in this document are for understanding only and do not guarantee results.
- **Pro Rata Basis** – All earnings are calculated on a pro rata basis, aligned with applicable business rules.
- **Independent Distributor** – A person registered with UNITVA who avails products and services for personal use or for acquaintances. They are customers and not employees, partners, or agents of the company.
- **Active / Existing Independent Distributor** – A registered individual actively selling or promoting UNITVA products/services in line with company policies. They are bound by company rules and applicable law, and must not misrepresent themselves as employees, owners, or managers of UNITVA.
- **Prospect Customer** – Any individual who is approached by an existing Independent Distributor to explore the business opportunity or product offerings.
- **Grievance Redressal** – Complaints or disputes will be resolved via Company's official Grievance Redressal Mechanism or through arbitration as per applicable laws.
- **Jurisdiction** – All disputes are subject to the legal jurisdiction of District courts of Rajkot (Gujarat, India) only.
- **Compensation Ethics** – UNITVA does not provide compensation for mere team-building without genuine product sales.
- **Zero Joining Fee** – UNITVA does not charge any fees for joining, subscription, or registration. To earn through the UNITVA Business Plan, an Independent Distributor must be active and qualified.
- **Right to Modify** – The company reserves the right to update, amend, or revise payment and income calculations at any time, without prior notice. Updates are published at www.unitva.com.
- **Disclaimer** – All payout figures shown are illustrative and not representative of guaranteed earnings. Earnings depend entirely on the individual's effort, skill, and leadership. Any income claims made without proper context or company approval are misleading and discouraged.
- **Product Commitment** – All UNITVA products are of high quality. In case of any issues, customers are encouraged to contact our Grievance Cell through our official website for resolution.

Abbreviations

BV : Business Volume Points

DP: Distributor Price (price at which Independent Distributors buy products from the company).

MRP: Maximum Retail Price (price printed on the product for customer sale).

Power Team : Team generating higher business volume, while the other is called the Weaker Team.

Capping : Maximum amount earned by the distributor in any income.

Eligibility to get all income : Pro Retailer

Product Price List



Agriculture Products : Agriyug

Sr NO.	Product	Packing	MRP	GST Rate	Distributor Price	Without GST	BV
1	Terra One	25kg	1000	5.00%	700	666.67	127
2	Terra Matrix	250g	1350	5.00%	945	900.00	324
3	Terra Vita	1kg	1250	5.00%	875	833.33	300
4	Terra Aura - WS	250g	820	5.00%	575	547.62	192
5	Terra Aura - G	4kg	860	5.00%	600	571.43	171
6	Terra Cycle-Decomposer	1kg	400	5.00%	280	266.67	80
7	Green Care	250g	1350	5.00%	945	900.00	324
8	Terra Soul	1L	470	5.00%	330	314.29	94
9	Terra Cure	250g	700	5.00%	490	466.67	163
10	Terra Guard	250g	930	5.00%	650	619.05	217
11	Terra Meta	1kg	470	5.00%	330	314.29	110
12	Terra Vera	1kg	470	5.00%	330	314.29	110
13	Terra White	1kg	385	5.00%	270	257.14	90
14	Terra Black	1kg	385	5.00%	270	257.14	90
15	Proteca	250ml	370	5.00%	260	247.62	87
16	Proteca	1L	1385	5.00%	970	923.81	323
17	All 100	250ml	425	18.00%	300	254.24	76
18	KG : Growth Booster	70g	499	5.00%	350	333.33	117
19	KG : Compost	250g	299	5.00%	210	200.00	70

Personal Care Products : Billori

Sr NO.	Product	Packing	MRP	GST Rate	Distributor Price	Without GST	BV
20	Papaya Soap	100g	107	5.00%	75	71.43	22
21	Toothpaste	100g	139	5.00%	99	94.29	34
22	Shampoo	200ml	250	5.00%	175	166.67	55
23	Hair Oil	200ml	350	5.00%	245	233.33	75

Animal Feed Supplement Products : Pashuayur

Sr NO.	Product	Packing	MRP	GST Rate	Distributor Price	Without GST	BV
24	Milkyway	1L	1150	0.00%	805	805.00	242
25	Pet Essential	1kg	1200	0.00%	840	840.00	378

Home Care Products : Ecoease

Sr NO.	Product	Packing	MRP	GST Rate	Distributor Price	Without GST	BV
26	Detergent Liquid	1L	450	18.00%	315	266.95	104
27	Dishwash	500ml	300	18.00%	210	177.97	77
28	Surface Cleaner	1L	500	18.00%	350	296.61	131



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UNITVATM



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